Totality Case Study









Totality Services offers award-winning IT support in London and prides itself on sourcing the most efficient and innovative IT solutions on the market for its customers.



When the pandemic hit, co-founder and technical director Pedro Martins knew that his customers needed an alternative to VPN as remote working became the norm and new pressures were put on the older solutions in place.

"iQuila delivers a unique kind of connectivity that is ideal for our customers," said Pedro. "It's 'always on' feature means that remote workers are not add-ons to the network, they are the network, meaning they can access all workplace software and data whenever they need. This made the transition to home working smoother and more efficient for so many.

"As it is software-based, there was no need for any manual deployments either, which cut down on resource time needed for us and ensured no delays for the customer. We've had a fantastic take-up from a range of businesses including large development companies and financial institutions, who also like the added end-point security iQuila offers.

"The reduction in helpdesk issues we have seen has been dramatic amongst customers now using iQuila. We always say that we know something is successful if we have quiet phone lines!"

