



## **SALE AND LEASEBACK**

Maximise the value of  
your existing equipment

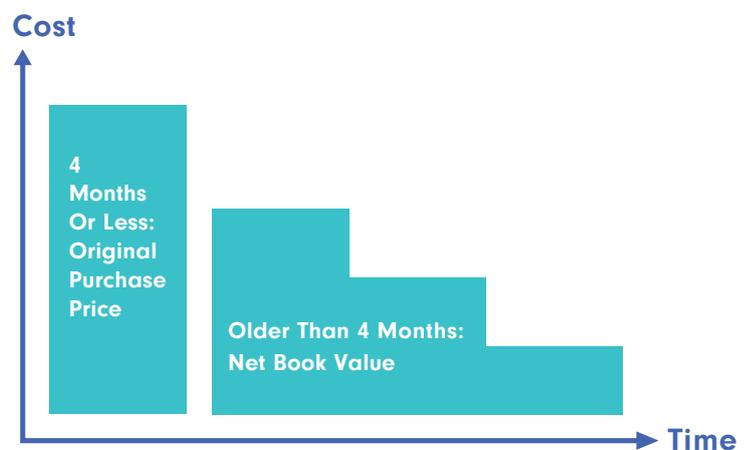
## SALE AND LEASEBACK

Our simple process gives your organisation cash for your existing assets



**Kuiper has partnered up with a Global Finance Provider that specialise in finance solutions for the IT, Healthcare & Industrial sectors. Through our Global Finance Provider we can offer your organisation a sale and leaseback solution on a wide variety of assets including but not limited to Desktops, Laptops, Tablets, Mobile Phones, Servers, Storage, Network Infrastructure and Printers.**

If your asset is less than 4 months old, we will be able to pay you the original purchase price of the equipment providing we have a valid proof of purchase. The sale and leaseback solution from our Global Finance Provider is available whether the equipment has been purchased from Kuiper or not. If the asset is older than 4 months, we offer you the "net book value" of the asset. By using our Global Finance Provider's sale and leaseback process you can raise capital by selling your existing assets to us. There is zero disruption to your business as you continue to retain all the benefits of usage, yet transfer the risk of ownership and disposal to our Global Finance Provider. Furthermore, you can benefit from our end of lifecycle services including our certified data erasure, which will help your GDPR responsibility.



# BENEFITS OF OUR SALE AND LEASEBACK SERVICE



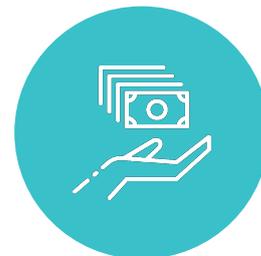
**Alignment of depreciation,  
usage and useful life**



**Clear projection of budget  
with linear rental stream**



**Accelerate  
future projects**



**Generate cash**



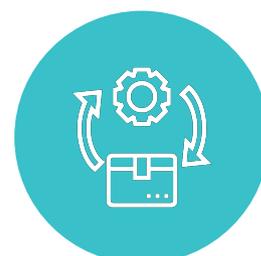
**Portfolio  
transparency through  
TESMA®**



**Provides fixed known  
costs throughout the term**



**Non-disruptive**



**Asset inventory lifecycle  
management**

# FREQUENTLY ASKED QUESTIONS

## **What is the maximum age of the equipment for me to receive the original purchase price?**

If the equipment is less than 4 months old, we are able pay you back your original purchase price.

## **What happens if the equipment falls outside of this period?**

If the equipment is older than 4 months, we can offer you the net book value of the assets.

## **What funding term can you offer?**

We will always aim to fund in line with the expected useful life of the assets involved. This may be the same as your usual depreciation policy, but a sale and leaseback is also a good time to re-set the refresh strategy for the assets. We will typically discuss this area further with you when we have knowledge of the assets.

## **What paperwork will I need to sign?**

A simple sale/purchase agreement to transfer ownership and our usual lease terms and conditions.

## **Can you invest a residual value in the assets?**

Yes, our sale and leaseback solution is available either as a fair market value\* lease, or a finance lease.

\*(Fair market value meaning the compliant operating lease in Education. Independent schools do have more flexibility around this)



For further information about our sale and leaseback solution contact us today on **0330 058 4684** or email **[contactus@kuipertech.co.uk](mailto:contactus@kuipertech.co.uk)**

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